

REAL ESTATE

RE 140 Mortgage Loan Brokering and Lending

Teaches the use of principles and operations of the mortgage loan brokering industry and lending procedures. Recommended Preparation: RE 150, BUS 18.

Section	Days	Times	Units	Instructor	Room
59187	M	06:00PM-09:10PM	3.00	S.Goodrich	512

RE 150 Real Estate Principles

Teaches the fundamentals of the real estate field, practice and procedures in California.

Section	Days	Times	Units	Instructor	Room
59188	Arr.	Arr.	3.00	C.Jensen	OL

Section 59188 is an ONLINE course. Students wishing to add, please contact the instructor by e-mail at cajensen@cabrillo.edu to obtain an add slip. For details, see instructor's web page at www.cabrillo.edu/services/disted/ "Distance Courses."

59190	T	06:00PM-09:10PM	3.00	R.Wilkerson	508
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RE 152 Real Estate Practice

Surveys real estate industry: public relations, personal ethics, listing, marketing, contracts, tax aspects, qualifying buyers, financing, net sheets, closing costs. Prerequisite: RE 150 or equivalent.

Section	Days	Times	Units	Instructor	Room
59193	Arr.	Arr.	3.00	B.Southstone	OL

Section 59193 is an ONLINE course. For details, see instructor's web page at www.cabrillo.edu/services/disted/ "Distance Courses."

59192	TH	06:00PM-09:10PM	3.00	B.Brinkman	510
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RE 154A Legal Aspects of Real Estate

The history of real estate law in the state of California and how, through legislation and court decisions, the application of the law has been effected by the changes in society and sociological needs of our population. Prerequisite: RE 150 or equivalent.

Section	Days	Times	Units	Instructor	Room
59194	Arr.	Arr.	3.00	S.Banks	OL

Section 59194 is an ONLINE course. For details, see instructor's web page at www.cabrillo.edu/services/disted/ "Distance Courses."

RE 155A Real Estate Appraisal

A general first course in real estate appraisal.

Section	Days	Times	Units	Instructor	Room
59195	W	06:00PM-09:10PM	3.00	B.Nicholson	510

RE 157 Property Management

Functions of real estate management and forms of real estate ownership, property analysis, management contracts and fees, marketing, special properties, accounting and budgeting, trust accounts, tenant-management relations, insurance, property maintenance.

Section	Days	Times	Units	Instructor	Room
59196	Arr.	Arr.	3.00	S.Banks	OL

Section 59196 is an ONLINE course. For details, see instructor's web page at www.cabrillo.edu/services/disted/ "Distance Courses."