

**REAL ESTATE**

**RE 140 Mortgage Loan Brokering and Lending**

Teaches the use of principles and operations of the mortgage loan brokering industry and lending procedures. Recommended Preparation: RE 150, BUS 18.

Section	Days	Times	Units	Instructor	Room
75676	W	06:00PM-09:05PM	3.00	S.Goodrich	510

**RE 152 Real Estate Practice**

Surveys the practical, day-to-day aspects of California real estate practice: clients and customers, pricing property, Calif. regulations and Federal Fair Housing laws, listing and purchase agreements, offers and counteroffers, guiding the transaction through closing. A Calif. Dept. of Real Estate required course for Salesperson or Broker license. Prerequisite: RE 150 or equivalent skills.

Section	Days	Times	Units	Instructor	Room
75360	M	06:00PM-09:05PM	3.00	B.Southstone	510