

BUSINESS

BUS 5 Business Information Systems 

Introduces management information systems, systems design and development, data communications, data management, office automation, computer hardware and software concepts, and the use of information technology to compete in the business world.

Transfer Credit: CSU; UC.

Section	Days	Times	Units	Instructor	Room
62876	Arr.	Arr.	4.00	C.Furbee	OL
&	Arr.	Arr.		B.Durland	1400

Section 62876 is an ONLINE course. For details, see instructor's web page at www.cabrillo.edu/services/disted/ "Distance Courses." + 3 hr 5 min open lab per week.

62877	T	09:30AM-10:50AM	4.00	D.Ambrosini	515
&	Arr.	Arr.		D.Ambrosini	OL
&	Arr.	Arr.		B.Durland	1400

One hour 20 minutes of class will be ONLINE instruction. + 3 hr 5 min open lab per week.

62878	T	07:00PM-08:20PM	4.00	D.Ambrosini	515
&	Arr.	Arr.		D.Ambrosini	OL
&	Arr.	Arr.		B.Durland	1400

One hour 20 minutes of class will be ONLINE instruction. + 3 hr 5 min open lab per week.

BUS 9 Business Statistics

Collection and presentation of data; measures of central tendency, dispersion, probability, sampling distributions, statistical inference, regression correlation, index numbers, time series analysis, and forecasting. Prerequisite: MATH 152 with grade "C" or better, or two years of high school algebra with grade average "C" or better, or Math 13.

Transfer Credit: CSU; UC with limits: BUS 9 combined with MATH 12- maximum credit: 1 course.

Section	Days	Times	Units	Instructor	Room
62887	T	06:00PM-09:05PM	3.00	R.Kaupp	512
&	Arr.	Arr.		B.Durland	1400

+ 50 min open lab per week.

BUS 18 Business Law 

Introduces the United States justice system, covering and relating criminal, civil, employment, torts and contract laws to business operations.

Transfer Credit: CSU; UC.

Section	Days	Times	Units	Instructor	Room
62871	Arr.	Arr.	4.00	M.Hassan	OL
&	Arr.	Arr.		B.Durland	1400

Section 62871 is an ONLINE course with an ONLINE orientation. For details, see instructor's web page at www.cabrillo.edu/services/disted/ "Distance Courses." + 2 hr 5 min open lab per week.

62869	MW	09:30AM-10:50AM	4.00	M.Hassan	509
&	Arr.	Arr.		B.Durland	1400

+ 2 hr 5 min open lab per week.

62870	MW	11:10AM-12:30PM	4.00	M.Hassan	509
&	Arr.	Arr.		B.Durland	1400

+ 2 hr 5 min open lab per week.

BUS 20 Introduction to Business 

Surveys business principles, problems, practices and procedures.

Transfer Credit: CSU; UC.

Section	Days	Times	Units	Instructor	Room
62874	Arr.	Arr.	3.00	M.Hassan	OL
Section 62874 is an ONLINE course. For details, see instructor's web page at www.cabrillo.edu/services/disted/ "Distance Courses."					
62872	MW	09:30AM-10:50AM	3.00	R.Kaupp	510
62873	MW	11:10AM-12:30PM	3.00	R.Kaupp	510
62875	TH	06:00PM-09:05PM	3.00	R.Kaupp	Wat4350

BUS 50 Advertising for Small Business

Teaches advertising and promotion for small businesses, emphasizing local and regional media.

Transfer Credit: CSU.

Section	Days	Times	Units	Instructor	Room
64619	T	08:00AM-09:20AM	3.00	D.Ambrosini	515
&	Arr.	Arr.		D.Ambrosini	OL
&	Arr.	Arr.		B.Durland	1400

One hour 20 min of class will be ONLINE instruction. + 2 hr 5 min open lab per week.

BUS 52 Business Communications

Introduces business communication examining form, structures, and style specific to the business environment, focusing on written communication, develops the skills needed in today's global business environment.

Transfer Credit: CSU.

Section	Days	Times	Units	Instructor	Room
62880	T	06:00PM-09:05PM	3.00	P.Stokke	1091

BUS 60 International Business 

Provides general knowledge of international markets and business. Repeatability: May be taken 4 times.

Transfer Credit: CSU.

Section	Days	Times	Units	Instructor	Room
62881	Arr.	Arr.	3.00	M.Hassan	OL

Section 62881 is an ONLINE course. For details, see instructor's web page at www.cabrillo.edu/services/disted/ "Distance Courses."

Cabrillo College *Schedule of Classes* – Fall, 2009

BUS 82 Marketing Principles

Teaches the application of business marketing concepts and principles.

Transfer Credit: CSU.

Section	Days	Times	Units	Instructor	Room
62882	TTH	11:10AM-12:30PM	3.00	R.Kaupp	509

BUS 88 Starting and Operating a New Small Business

Teaches skills to succeed in new ventures: legal steps, paperwork, start-up capital, demand, pricing, business feasibility, location, expenses, cash flow, marketing and business plan. Repeatability: May be taken 2 times.

Transfer Credit: CSU.

Section	Days	Times	Units	Instructor	Room
64605	M	09:00AM-10:20AM	3.00	D.Ambrosini	Wat4530
&	Arr.	Arr.		D.Ambrosini	OL
&	Arr.	Arr.		M.Nogueira	Wat4510

One hour 20 min of class will be ONLINE instruction. + 2 hr 5 min open lab per week.

64603	W	09:00AM-10:20AM	3.00	D.Ambrosini	515
&	Arr.	Arr.		D.Ambrosini	OL
&	Arr.	Arr.		B.Durland	1400

One hour 20 min of class will be ONLINE instruction. + 2 hr 5 min open lab per week.

64604	T	05:30PM-06:50PM	3.00	D.Ambrosini	515
&	Arr.	Arr.		D.Ambrosini	OL
&	Arr.	Arr.		B.Durland	1400

One hour 20 min of class will be ONLINE instruction. + 2 hr 5 min open lab per week.

BUS 89 Starting and Operating an eCommerce Business

Introduces eCommerce for new or existing businesses planning to create a professional business presence online.

Transfer Credit: CSU.

Section	Days	Times	Units	Instructor	Room
64620	TH	09:00AM-10:20AM	3.00	D.Ambrosini	515
&	Arr.	Arr.		D.Ambrosini	OL
&	Arr.	Arr.		B.Durland	1400

One hour 20 min of class will be ONLINE instruction. + 2 hr 5 min open lab per week.

BUS 163 Global Business Management

Introduces basic management principles, concepts and practices.

Section	Days	Times	Units	Instructor	Room
62868	MW	06:00PM-09:10PM	3.00	P.Stokke	508

Meets 8 weeks 10/26-12/16. Holiday 11/9.

