

**Cal Coastal Rural Development Corp.**

221 Main Street, Suite 301  
 Salinas, CA 93901  
 831.424.1099, Fax: 831.424.1094  
 (S) **Sr Loan Officer** Wendy Francioni x222  
 wendy\_francioni@calcoastal.org  
 (M) Carole Cook x203  
 carole\_cook@calcoastal.org

**Comerica Bank**

25 River Street  
 Santa Cruz, CA 95060  
 831.460.1700, Fax: 831.425.3562  
 (C) Cathy Schlumbrecht, VP x4825  
 cathy\_schlumbrecht@comerica.com

**First National Bank of Central California**

8000 Santa Teresa Blvd.  
 Gilroy, CA 95020  
 1.800.495.7100  
 (S) Julie Forman 408.846.1240  
[julie.foreman@pcbancorp.com](mailto:julie.foreman@pcbancorp.com)  
 (C) Kevin Squires 831.761-4311  
 Cell 831.682.4151

**Lighthouse Bank**

111 Mission St  
 Santa Cruz, CA 95060  
 831.600.4014, Fax: 831.427.2260  
 (C) Eric Mendelson  
 emendelson@lighthousebank.net  
 (S) Robert Dennis, 831.594.2248 (cell)  
 Office Line: 831.600.4013  
 rdennis@lighthousebank.net

**Monterey County Bank, SBA Dept**

601 Munras Ave.  
 Monterey, CA 93940  
 831.649.4600  
 Fax: 831.642.4263  
 (S) Sarah Gaebelein-SBA Loan Processor  
[sarah@montereycountybank.com](mailto:sarah@montereycountybank.com)  
 (S) Linda Fernandez  
 linda@montereycountybank.com  
 (C) Chris Illig Ext. 104  
[chris@montereycountybank.com](mailto:chris@montereycountybank.com)  
 (C) (S) Tim Leveque  
 tim@montereycountybank.com

**S: SBA****C: Commercial****A: Agricultural****M: Microloan****Rabobank**

301 Main Street, Salinas, CA 93901  
 831.422.6642, Fax: 831.422.9143  
 (S) Barbara Holland 831-757-2274 x247  
 (C) Loree Van Bebber 757-2274 x31218  
 \* **Santa Cruz:** 3110 Mission Drive SC 95065

**Santa Cruz Community Credit Union**

324 Front Street  
 Santa Cruz, CA 95060  
 831.425.7708  
 Fax: 831.425.4824  
 (S) Frank Nuciforo-Director of Lending  
 831.460.2306 frank@scrucuu.org  
 (S) Erica Madriz 460-2307  
 ericam@scrucuu.org  
 (S) Randy Johnson 831.460.2302  
[randy.johnson@scrucuu.org](mailto:randy.johnson@scrucuu.org)

**Santa Cruz County Bank**

325 Soquel Avenue  
 Santa Cruz, CA 95062  
 831.457.5000  
 Fax: 831.457.5001  
 (S) Sue Chandler 831.457.5003 ext: 2901  
[schandler@sccountybank.com](mailto:schandler@sccountybank.com)  
 (S) Jorge Reguerin 831-457-5003  
 (C) Pam Zamani - 831.457.5003

**Union Bank Of California**

601 Bay St. Capitola, CA 95010  
 831.464-6622 Fax: 831.464.6620  
[www.uboc.com](http://www.uboc.com)  
 No one locally, interested parties  
 must go to branch for loan information  
 both (S) and (C) are available

**Wells Fargo**

1200 Pacific Av #270  
 Santa Cruz, CA 95060  
 831.469.0298  
 Fax: 831.460.9769  
 (S) Lois Templanza 408.394.4124  
[templalm@wellsfargo.com](mailto:templalm@wellsfargo.com)  
 (C) Melissa Fisher 466-9829  
[melissa.l.fisher@wellsfargo.com](mailto:melissa.l.fisher@wellsfargo.com)  
 \* **Watsonville: 326 Main St. 95076**  
 Ana Luisa Jimenez 831.724.8684  
 \* **Monterey: 399 Alvarado St. 93940**  
 831-655-0280  
 Sue Lewis, President, Community Banking