

4/30/2008

**Lenders List for Santa Cruz and Monterey Counties**

**Bank of America**  
783 Rio Del Mar Blvd  
Aptos, CA 95003-4727  
831.661.4728, Fax: 831.661.4726  
(S) Art Martinez  
art.martinez@bankofamerica.com

**Bay Federal Credit Union**  
3333 Clares St.  
Capitola, CA 95010  
831-479-6000, Fax: 831-479-6033  
(S) Tonie Picard  
rmellor@bayfed.com

**Cal Coastal Rural Development Corp.**  
221 Main Street, Suite 301  
Salinas, CA 93901  
831.424.1099, Fax: 831.424.1094  
(S) Sr Loan Officer Wendy Francioni x222  
wendy\_francioni@calcoastal.org  
(M) Carole Cook x203  
carole\_cook@calcoastal.org

**Comerica Bank**  
25 River Street  
Santa Cruz, CA 95060  
831.460.1700, Fax: 831.425.3562  
(S) Danny Braga x4458  
danny\_braga@comerica.com  
(C) Cathy Schlumbrecht, VP x4825  
cathys\_schlumbrecht@comerica.com

**First National Bank of Central California**  
P.O Box 1508  
Gilroy, CA 95020  
408.846.1243, 800.698.4722  
831.595.5230 (cell)  
(S) Demetri Snow  
Demetri.Snow@svnb.com

**Lighthouse Bank**  
111 Mission St  
Santa Cruz, CA 95060  
831.600.4014, Fax: 831.427.2260  
(C) Eric Mendelson  
emendelson@lighthousebank.net  
(S) Robert Dennis, 831.594.2248 (cell)  
rdennis@lighthousebank.net

**Monterey County Bank, SBA Dept**  
601 Munras Ave.  
Monterey, CA 93940  
831.649.4600  
Fax: 831.642.4263  
(S) Linda Fernandez  
linda@montereycountybank.com  
(C) (S) Tim Leveque  
tim@montereycountybank.com

**Pinnacle Bank**  
18181 Butterfield, Suite 135  
Morgan Hill, CA 95037  
831-422-0400  
Fax: 831-422-0505  
(S) Sandra Hunter Ferris, SBA VP x7313  
(C) Cliff Dennett 422-0400 x7143  
sandra.hunter@pinnaclebankonline.com

**Rabobank**  
301 Main Street, Salinas, CA 93901  
831.422.6642, Fax: 831.422.9143  
(S) Barbara Holland 831-757-2274 x247  
(C) Loree Van Bebber 757-2274 x31218  
\* **Santa Cruz:** 3110 Mission Drive SC 95065

**Santa Cruz Community Credit Union**  
324 Front Street  
Santa Cruz, CA 95060  
831.425.7708  
Fax: 831.425.4824  
(S) Erica Madriz 460-2307  
ericam@scruzccu.org  
(S) Randy Johnson

**Santa Cruz County Bank**  
325 Soquel Avenue  
Santa Cruz, CA 95062  
831.457.5000  
Fax: 831.457.5001  
(S) Jorge Reguerin 831-457-5003  
(C) Pam Zamani - 831.457.5003

**Wells Fargo**  
1200 Pacific Av #270  
Santa Cruz, CA 95060  
831.469.0298  
Fax: 831.460.9769  
(C) Melissa Fisher 466-9829  
\* **Watsonville: 326 Main St. 95076**  
Ana Luisa Jimenez 831.724.8684  
\* **Monterey: 399 Alvarado St. 93940**  
831-655-0280  
Sue Lewis, President, Community Banking

**S: SBA**  
**C: Commercial**  
**A: Agricultural**  
**M: Microloan**