

**BUSINESS**

**BUS 5 Business Information Systems**

Introduces management information systems, systems design and development, data communications, data management, office automation, computer hardware and software concepts, and the use of information technology to compete in the business world.

Transfer Credit: Transfers to CSU;UC C-ID BUS 140

Section	Days	Times	Units	Instructor	Room
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97972	Arr.	Arr.	4.00	J.Yost	OL
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Section 97972 is an ONLINE course. For details, see instructor's web page at go.cabrillo.edu/online.

97970	MW	11:10AM-12:30PM	4.00	J.Yost	432
&	Arr.	Arr.		J.Yost	OL

Section 97970 is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 2 hr 50 min online instruction per week. For details, see instructor's web page at go.cabrillo.edu/online.

99781	T	6:00PM-9:05PM	4.00	D.Hood	WatC105
&	Arr.	Arr.		D.Hood	OL

Section 99781 is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 2 hr 50 min online instruction per week. For details, see instructor's web page at go.cabrillo.edu/online.

97971	W	6:00PM-9:05PM	4.00	J.Yost	435
&	Arr.	Arr.		J.Yost	OL

Section 97971 is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 2 hr 50 min online instruction per week. For details, see instructor's web page at go.cabrillo.edu/online.

**BUS 9 Business Statistics**

Teaches the collection and presentation of data; measures of central tendency, dispersion, probability, sampling distributions, statistical inference, regression correlation, index numbers, time series analysis, and forecasting. Prerequisite: MATH 142 or MATH 142B or MATH 152 or equivalent skills.

Transfer Credit: CSU; UC, WITH LIMITS: BUS 9 combined with MATH 12/12H and PSYCH 2A: maximum credit- 1 course.

Section	Days	Times	Units	Instructor	Room
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97981	T	6:30PM-9:35PM	3.00	J.Yost	318
&	Arr.	Arr.		J.Yost	OL

Section 97981 is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 50 min ONLINE lab per week. For details, see instructor's web page at go.cabrillo.edu/online.

**BUS 18 Business Law**

Introduces the United States justice system, covering and relating criminal, civil, employment, torts and contract laws to business operations.

Transfer Credit: Transfers to CSU;UC C-ID BUS 120

Section	Days	Times	Units	Instructor	Room
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97963	Arr.	Arr.	4.00	M.Hassan	OL
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Section 97981 is an ONLINE course. For details, see instructor's web page at go.cabrillo.edu/online.

97961	M	9:30AM-12:20PM	4.00	M.Hassan	913
&	Arr.	Arr.		M.Hassan	OL

Section 97961 is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 2 hr 20 min online instruction per week. For details, see instructor's web page at go.cabrillo.edu/online.

97962	T	5:30PM-8:20PM	4.00	M.Hassan	320
&	Arr.	Arr.		M.Hassan	OL

Section 97962 is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 2 hr 20 min online instruction per week. For details, see instructor's web page at go.cabrillo.edu/online.

**BUS 20 Introduction to Business**

Surveys business principles, problems, practices and procedures.

Transfer Credit: Transfers to CSU;UC C-ID BUS 110

Section	Days	Times	Units	Instructor	Room
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97965	Arr.	Arr.	3.00	L.Hoyt	OL
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Section 97965 is an ONLINE course. For details, see instructor's web page at go.cabrillo.edu/online.

97964	MW	9:30AM-10:50AM	3.00	R.Kustek	2501
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97967	TTH	9:30AM-10:50AM	3.00	L.Hoyt	2501
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97968	MW	11:30AM-12:50PM	3.00	W.Woska	WatA160
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97966	TH	6:00PM-9:05PM	3.00	R.Kustek	WatC107
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**BUS 52 Business Communications**

Introduces business communication examining form, structures, and style specific to the business environment, focusing on written communication, develops the skills needed in today's global business environment. Prerequisite: ENGL 1A/1AH/1AMC/1AMCH.

Transfer Credit: Transfers to CSU C-ID BUS 115

Section	Days	Times	Units	Instructor	Room
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97974	MW	11:10AM-12:30PM	3.00	J.Sramek	312
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**BUS 60 International Business**

Provides general knowledge of international markets and business.

Transfer Credit: Transfers to CSU

Section	Days	Times	Units	Instructor	Room
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97975	W	6:00PM-9:05PM	3.00	M.Damkar	913
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**BUS 82 Marketing Principles**

Teaches the application of business marketing concepts and principles.  
Transfer Credit: Transfers to CSU

Section	Days	Times	Units	Instructor	Room
97977	TTH	11:15AM-12:35PM	3.00	M.Damkar	913

**BUS 88 Starting and Operating a New Small Business**

Teaches skills to succeed in new ventures: legal steps, paperwork, start-up capital, demand, pricing, business feasibility, location, expenses, cash flow, marketing and business plan.

Transfer Credit: Transfers to CSU

Section	Days	Times	Units	Instructor	Room
97978	TTH	9:30AM-10:50AM	3.00	R.Kustek	913
&	Arr.	Arr.		R.Kustek	OL

Section 97978 is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 50 min online lab per week. For details, see instructor's web page at [go.cabrillo.edu/online](http://go.cabrillo.edu/online).

<b>97979</b>	<b>M</b>	<b>6:00PM-8:05PM</b>	<b>3.00</b>	<b>R.Kustek</b>	<b>323</b>
&	Arr.	Arr.		R.Kustek	OL

Section 97979 is a Hybrid ONLINE course. It meets weekly throughout the semester at the scheduled times with an additional 2 hr 5 min online lab per week. For details, see instructor's web page at [go.cabrillo.edu/online](http://go.cabrillo.edu/online).